

## 2009 Comparative Analysis

Standard Wedding Amenities for 101 ppl	The Palm Event Center	The Bridges Golf Club	Wedgewood San Ramon	Dublin Ranch	Crow Canyon Country Club
Package Price	\$84pp; General Package	A la carte	\$78 per person; Gold Package	A la carte	A la carte
Invitations & Response Cards*	\$6 pp (\$606)*	\$6 pp (\$606)*	Included	\$6 per person (\$606)*	\$6 per person (\$606)*
Ceremony Site Fee	\$475 -\$675	\$1,000	Included	\$600	\$1,250
Ceremony Chairs	Included	\$2 each (\$202)	Included	Included (150 chairs)	Included (150 Chairs)
Set Up / Tear Down Fee(s)	Included	Included in Chair Rental	No Charge	Included	\$300**
DJ* (Ceremony & Reception)	\$1,200*	\$1,200*	Included	\$1,200*	\$1,200*
Room Rental/Facility Fee	\$4,250	\$2,000	No Charge	\$1,500	\$2,000
Flatware / Plates	Included	Included	Included	Included	Included
Table Linens/Napkins	Included	Included	Ivory Linens/Multiple Color Napkins	Included	Included
Reception Tables/Chairs	Included	Included	Included	60 chairs included, \$3pp after that (\$123)	Included (150 chairs)
Appetizers	Choice of Six Assorted	\$2-\$5 per piece (25 pc min) (\$3000)	Choice of Six Assorted	\$75-\$225 (serves approx. 125) each (\$1,150)	\$175-\$265 (per 101 pieces/\$1590)
Dinner (Buffet or Plated)	Buffet, Plated or Family Style	\$46 pp(\$4,646)Plated duet entrée	Buffet or Plated Duet Entrees	\$44.95 (\$4,539) duet plated entrée	\$42 pp(\$4,242) Plated entrée
Floral Centerpieces*	\$60 per table (\$600)*	\$60 per table (\$600)*	Included	\$60 per table (\$600)*	\$60 per table (\$600)*
1 Hour Hosted Bar	4 Hour Hosted Included**	2 hour min @\$22pp (\$2,222)	1 Hr. Well/Call/Beer/Wine	Cash Bar only**/\$500 minimum sale	\$18pp (\$1,818)
No Host Bar/Bartender Fee	\$200 Bartender Fee/Silver Bvg. Pkg.	\$300 Bartender Fee	No Charge	\$100 fee if bar minimum is not met	\$150 Full Bar
Banquet Staff	Included	Included	Included	Included	Included
Wine with Dinner	Included	\$30 per bottle (\$750 for 25btl)	Unlimited Red & White House Wine		\$23 per bottle (\$575 for 25btl)
Beverages	Water, Hot Coffee/Tea	\$8pp /non-alcoholic bar (\$808)	Water, Hot Coffee/Tea & Punch	Approx. 15 bottles(\$36)/\$50 svc. (\$590)	\$11-\$32pp (\$1,100)
Champagne & Cider Toast	Included	\$18 per bottle (\$306 for 17btl)	Included	\$5pp (water, iced tea, soda) 4krs. (\$505)	\$2.75 pp (\$277.75)
Wedding Cake*	Included	\$5 pp* (\$505)	Included	\$4pp (\$404)	\$5 pp* (\$505)
Cake Cutting Fee	No Charge	\$1.50 pp (\$151.15)	No Charge	\$5pp (\$505)	\$1.50pp (\$151.50)
Hotel Accommodations*	\$150*	\$150*	Included	\$2.50pp (\$252.50)	\$150*
Security Fee	No Charge/Not Required	\$250	No Charge/Not Required	\$150*	\$150*
<b>SUB-TOTAL:</b>	\$22,795	\$18,697	\$7,878	\$13,261	\$16,665
Service Charge	18%	20%	20%	19%	20%
Tax	9.75%	9.25%	9.25%	9.75%	9.25%
<b>Grand Total:</b>	<b>\$29,386</b>	<b>\$24,512</b>	<b>\$10,328</b>	<b>\$17,320</b>	<b>\$21,849</b>
<b>(INCLUSIVE) TOTAL per person</b>	<b>\$291 per person</b>	<b>\$243 per person</b>	<b>\$102 per person</b>	<b>\$171 per person</b>	<b>\$216 per person</b>
Capacity	400	300	340	160	300
Minimum Required?	200ppl for Prime Sat Eve	Varies depending on event date & time selected	Varies depending on event date & time selected	\$6,700	Varies depending on event date & time selected
Notes:	Must provide Insurance		Add \$5-7 per person for Sat. Eve Premium	Dance Floor \$400	Furniture Removal: \$250
	Charge for Valet on 250ppl+				

\*pricing shown is based on fair market value and is additional to the costs stated per location

\*\* Some Restrictions Apply

pp= per person

All pricing is subject to change. Please confirm pricing with that specific location.

Last Updated: 7/7/10