

## 2009 Comparitive Analysis

Standard Wedding Amenities for 101 ppl	San Juan Oaks	Cinnabar Hills	Wedgewood Eagle Ridge	The Ranch	Clos la Chance Winery
Package Price	A la carte	A la carte	\$78 per person; Gold Package	\$80 per person; Gold Package	A la carte
Invitations & Response Cards*	\$6 per person (\$606)*	\$6 per person (\$606)*	Included	\$6 per person (\$606)*	\$6 per person (\$606)*
Ceremony Site Fee	\$750	\$995	Included	\$1,500	Included
Ceremony Chairs	Included	Included	Included	Included	\$3 per person (\$303)
Set Up / Tear Down Fee(s)	Included	Included	No Charge	Included	Included
DJ* (Ceremony & Reception)	\$1,200*	\$1,200*	Included	\$1,200*	\$1,200*
Room Rental/Facility Fee	\$2,000	\$1,275	No Charge	\$3,500 for Sat Evening	\$8,000 for Sat Evening
Flatware / Plates	Included	Included	Included	Included	\$10 per person (\$1,010)
Table Linens/Napkins	Included	Included	Ivory Linens/Multiple Color Napkins	Included	Included
Reception Tables/Chairs	Included	Included	Included	Included	Included
Appetizers	\$1,500 for six assorted	\$1,200 for six assorted	Choice of Six Assorted	Choice of Four Assorted	Choice of Three Assorted
Dinner (Buffet or Plated)	\$35 pp (\$3,535)Plated single entrée	\$47 pp(\$4,747)Plated duet entrée	Buffet or Plated Duet Entrees	Includes Plated Duet Entrees	\$92 pp(\$9,292) Plated duet entrée
Floral Centerpieces*	\$60 per table (\$600)*	\$60 per table (\$600)*	Included	\$60 per table (\$600)*	\$60 per table (\$600)*
1 Hour Hosted Bar	\$12 per person (\$1212)	\$1,200	1 Hr. Well/Call/Beer/Wine	\$1,500	\$3,535 Beer/Wine ONLY
No Host Bar/Bartender Fee	No Charge	No Charge	No Charge	No Charge	No Charge
Banquet Staff	Included	Included	Included	Included	Included
Wine with Dinner	\$450	\$35 per table (\$350)	Unlimited House Wine	\$550	\$50 per table (\$500)
Beverages	Water, Hot Coffee/Tea	Water, Hot Coffee/Tea	Water, Hot Coffee/Tea & Punch	Water, Hot Coffee/Tea	Water, Hot Coffee/Tea
Champagne & Cider Toast	\$200	\$1500*	Included	\$24 per bottle (\$240)	\$4 per person (\$404)
Wedding Cake*	\$5 per person (\$505)*	\$5 per person (\$505)*	Included	Included	\$5 per person (\$505)*
Cake Cutting Fee	No Charge	\$2 per person (\$202)*	No Charge	No Charge	<i>Depends on the providing caterer</i>
Hotel Accommodations*	\$150*	\$150*	Included	\$150*	\$150*
Security Fee	None Required	None Required	\$200	None Required	None Required
<b>SUB-TOTAL:</b>	\$12,708	\$14,530	\$8,078	\$17,926	\$26,105
Service Charge	18%	20%	20%	20%	22%
Tax	9.25%	9.25%	9.25%	9.25%	9.25%
<b>Grand Total:</b>	<b>\$16,383</b>	<b>\$19,049</b>	<b>\$10,590</b>	<b>\$23,501</b>	<b>\$34,794</b>
<b>INCLUSIVE TOTAL per person</b>	<b>\$162 per person</b>	<b>\$189 per person</b>	<b>\$105 per person</b>	<b>\$233 per person</b>	<b>\$345 per person</b>
Capacity	175	250	250	300	200
Minimum Required?	None Given	Fri: \$8,000 Sat: \$12,000 Sun: \$6,000	Varies depending on event day, date & time selected	\$15,000 for Prime Sat Eve	None Given
Additional Notes:	Surcharge for credit card pymnts		Add \$5-7 per person for Saturday Evening Premium	All bookings include chivari chairs	Choice of preferred caterers Valet/Shuttle Service Required Insurance Required (\$1 million) No Hard Liquor Allowed 50% First Payment Required

\*pricing shown is based on fair market value

All pricing is subject to change. Please confirm pricing with that specific location.

Last Updated: 4/23/10